

# Corporate Overview



### **Experts in Maximizing Value in Dermatology**

#### • Commercial dermatology and podiatry company with proven expertise in maximizing brands

- Commercialization strength anchored by more than 30 years of experience & relationships in Dermatology and Podiatry
  - Marketed brands for the most common diseases in Dermatology and Podiatry with wide breadth and depth across these markets

#### • Dedicated management team with a proven track record of generating sales and increasing profits

- Proven M&A track record of value creation, including acquisition, development and divestment of two significant dermatology value drivers, Xepi (ozenoxacin cream) sold to Biofrontera and MM36 (difamilast) sold to Acrotech Biopharma
- Experience in leading, managing and financing a public company
  - Bradley Glassman, President and CEO
    Bradley PHA
  - Alan Goldstein, Executive VP, Business Development
  - Brent Lenczycki, Chief Financial Officer
  - David Addis, Chief Operating Officer
  - Donna Heren, VP, Regulatory Affairs & Quality Assurance

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# **POISED FOR GROWTH**

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#### **Strong Commercial Platform**

#### Foundation for Growth Through Licensing and Acquisition

- Commercial experts in maximizing brand value in key medical dermatology markets
- Robust portfolio of brands promoted through experienced national sales force
  - Dedicated, growing field force growing to 30 professional sales representatives that support the highest potential markets in U.S.
- Senior Management has strong, long-standing relationships with dermatology Key Opinion Leaders & High Volume Prescribers



### Lifecycle Management & Development Expertise

Development Capabilities Support Lifecycle Management Strategy

## • Significant lifecycle management and line extension opportunities exist in the current brand portfolio

• Authorized Generic opportunity on many of existing brands offers incremental and diverse revenue potential



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#### History of Value Creating Transactions

- Capital raised of \$20MM+ and more than \$300MM in transactions
- Executed 40+ corporate transactions including:
  - Licensing of Ozenoxacin cream from Ferrer, achieving FDA approval of Xepi™ (ozenoxacin) cream and divestment to Cutanea Life Sciences in March 2018
  - Licensing of MM36 (difamilast) from Otsuka Pharmaceutical, leading the U.S. program through Phase 2, and divestment to Acrotech Biopharma in December 2021



# **CORE BRAND GROWTH DRIVERS**

• Marketed brands for the treatment of common Dermatology diseases, including acne, rosacea, psoriasis, atopic dermatitis & nail dystrophy

SKIN & SCALP DERMATOSES		ACNE & ROSACEA	
Clodan.	(clobetasol propionate)	Clindacin®	(clindamycin phosphate)
Ketodan°	(ketoconazole foam)	Neuac®	(clindamycin/benzoyl peroxide)
NEO-SYNALAR°	(fluocinolone acetonide/neomycin)	Sumadan	(sodium sulfacetamide/sulfur)
SYNALAR®	(fluocinolone acetonide)	INFLAMMATORY SKIN CONDITIONS	
Tovet.	(clobetasol foam)	NICADAN°	(niacinamide)
ONYCHODYSTROPHY			
Genadur	(hydrosoluble nail lacquer)		

